Board Meeting Agenda (open)



8.00 a.m. Wednesday 31 July 2024

Limelight Room, Level 3 Te Pokapū Aotea Centre, 50 Mayoral Drive, Auckland

Item	Subject	Action	Trust/Co.	Start Time	Duration		
CONFIDENTIAL MEETING OPEN							
PROC	EDURAL						
1	Agenda and Apologies To Note T		T & C	8.00 a.m.	45 mins		
2	Confidential Minutes 26 June 2024 and Action Tracker, Vicki Salmon	To Approve	T & C				
3	Board Agenda Discussion and Committee Verbal Updates, Vicki Salmon	To Discuss	T&C				
	Risk and Finance Committee, Carol Cheng, (24 July 2024)						
4	Health and Safety Report ¹ , Lynn Johnson and Priyanka Victor	To Note	T & C				
CE CONFIDENTIAL UPDATE							
5	CE Confidential Update ² , Nick Hill	To Note	T & C	8.45 a.m.	30 mins		
APPR	OVAL PAPERS						
6	Three Year Plan ³ , Nick Hill	To Approve	T & C	9.15 a.m.	45 mins		
7	Statement of Intent 2024-27 ³, Nick Hill	To Approve	T & C				
8	TAU End of Year FY24 Summary Reporting Packs ⁴ , Justine White	To Approve	T & C				
9	Q4 Risk Report to Council Risk and Finance Committee ⁵ , Justine White	To Approve	T&C				
BREAK					30 mins		
10	Major Events Business Cases ² , Annie Dundas 1. Gay Games 2. Synthony 3. ASB Classic	To Approve	С	10.30 a.m.	1 hour		
11	Destination Partnership Programme Advisory Group Membership ⁵ , Annie Dundas	To Approve	С				

¹ S7(2)(a),(d),(f)(i) LGOIMA 1987

² S7(2)(f)(i),(h),(i) LGOIMA 1987

³ S7(2)(f)(i),(h) LGOIMA 1987

⁴ Withheld pursuant to NZX Listing Rules

⁵ S7(2)(f)(i) LGOIMA 1987

Board Meeting Agenda (open)



Item	Subject	Action	Trust/Co.	Start Time	Duration		
MEETING WITH LOCAL BOARD CHAIRS AND DEPUTY CHAIRS							
12 TAU Board and Upper Harbour and Hibiscus and Bays Local Board Chairs and Deputy Chairs Meeting and Update – North Harbour Stadium ⁶		To Discuss	Т	11.30 a.m.	30 mins		
LUNC	Н			12.00 p.m.	30 mins		
CONF	IDENTIAL MEETING CLOSED AND PUBLIC MEE	TING OPEN					
PROC	EDURAL						
13	Register of Directors' Interests and Rolling 12- Month Board Work Programme, Vicki Salmon		T & C	12.30 p.m.	5 mins		
14	Public Minutes 26 June 2024, Vicki Salmon	To Approve	T & C				
CE RE	EPORT AND PERFORMANCE REPORTS						
15	CE Report, Nick Hill 1. Financial Performance Report ⁷ 2. Current Operational Risks (RC) 3. CRM Board Update (RC)	To Note	T&C	12.35 a.m.	45 mins		
PUBL	IC MEETING CLOSED AND CONFIDENTIAL MEE	TING OPEN					
DISCU	JSSION AND NOTING PAPERS						
16	Draft TAU Climate-Related Financial Disclosure ⁸ , Justine White and Parin Rafiei- Thompson	To Note	T&C	1.20 p.m.	40 mins		
17	North Harbour Stadium LTP Process Draft Review Report ⁶ , Nick Hill	To Note	Т				
18	Western Springs Stadium EOI Update ⁶ , Nick Hill	To Note	Т				
INTEG	GRATED CULTURAL ORGANISATIONS						
19	Integrated Cultural Organisations, Nick Hill	To Discuss	Т	2.00 p.m.	30 mins		
BOAR	RD ONLY TIME						
20	Board Only Time	To Note	T & C	2.30 p.m.	10 mins		
	Close of Meeting			2.40 p.m.			

 ⁶ S7(2)(f)(i),(h),(i) LGOIMA 1987
 ⁷ Withheld pursuant to NZX Listing Rules
 ⁸ S7(2)(f)(i),(h) LGOIMA 1987



Name	Position	Directorships/Trusteeships	Other Interests	Possible Conflicts
Vicki Salmon	Chair	 Coopers Creek Vineyard Ltd (Director and Shareholder) Salmon and Partners Ltd (Director and Shareholder) Remuera Golf Club (President) 		Prior to Vicki Salmon's appointment as Chair of Tātaki Auckland Unlimited, Vicki was a member of the Eden Park Trust Board (EPTB). Vicki resigned as a member of the EPTB on 27 March 2023 and no longer has any interest in EPTB or the Eden Park organisation.
Jennah Wootten	Deputy Chair	Perpetual Guardian Holdings Limited (Director)Generate Global (Director and Shareholder)	Aktive – Auckland Sports & Recreation (CEO)	
Alastair Carruthers	Non-Executive Director	 Homeland NZ Enterprises Ltd (Director and Shareholder) Homeland NZ Trading Ltd (Director and Shareholder) Carruthers Consulting Ltd (Director and Shareholder) Television New Zealand Ltd (Chair) NZ Film Commission (Chair) Cornwall Park Trust Board (Trustee) Ringa Hora Services – Workforce Development Council (Director)Auckland Regional Amenities Funding Board (Board Member) Auckland War Memorial Museum Trust Board (Trustee) 		The ARAFB provides operating funding to some entities who occupy and perform in AU facilities. Homeland hosts events for Auckland Convention Bureau and other Tātaki Auckland Unlimited funded entities from time to time.
Carol Cheng	Non-Executive Director	 Teaching Council New Zealand (Governing Council Member) Hong Consulting Limited (Director and Shareholder) CYWE Trustee Limited (Director and Shareholder) Eastland Property Services Limited (Shareholder) Auckland International Airport Limited (Shareholder) Spark New Zealand Limited (Shareholder) Comvita Limited (Shareholder) SkyCity Entertainment Group Limited (Shareholder) Microgem International Plc (Shareholder) The Asia New Zealand Foundation Te Whītau Tūhono (Trustee) 		Asia New Zealand Foundation provided sponsorship for Auckland Culture Festivals Asia New Zealand Foundation provided sponsorship for Guo Pei Exhibition at the Auckland Art Gallery.
Hinurewa Te Hau (Hinu)	Non-Executive Director	 Matariki Cultural Foundation (Trustee) Matariki Global Holdings Limited (Director) Taamaki Records Limited (Director) Otamatea Pioneer & Kauri Museum Board (Chair) 	Chair of WOMEX (World Music Expo) Pan Indigenous Network representing 36 indigenous nations globally	

		Ringa Hora Services – Workforce Development Council (Director)		
Jen Rolfe	Non-Executive Director	Rainger & Rolfe (Director) Barbara Andrew Family Trust (Trustee) Thomas Family Trust (Trustee) Thomas Number 2 Family Trust (Trustee)	New Zealand Marketing Association (Member)	 Prior to Jen Rolfe's appointment to the Tātaki Auckland Unlimited (formerly RFA) Board, Rainger & Rolfe provided some marketing services to RFA. Rainger & Rolfe is providing marketing services to Watercare. Rainger & Rolfe is providing marketing services to Martin Jenkins (occasional Tātaki Auckland Unlimited consultant).
Graeme Stephens		New Zealand Hotel Holdings (Director) Kamari Consulting Limited (Director and Shareholder) SkyCity Entertainment Group (Shareholder))		
Dan Te Whenua Walker	Non-Executive Director	 New Zealand Māori Tourism Society (Deputy Chair) Whanau Mārama Parenting Limited (Director) Korowai Hikuroa Consulting Limited (Director and Shareholder) Ringa Hora Services – Workforce Development Council (Director) Pou Tuarā o Te Rūnanga o Ngāti Ruanui Trust (Shareholder) Ngati Ruanui Tahua Limited (Shareholder) Ngati Ruanui Fishing Limited (Shareholder) Te Topuni Ngarahu General Partner Limited (Shareholder) Māori Creative Foundation (Trustee) Meremere Marae Charitable Trust (Trustee) Stanmore Bay Primary School (Chair) Massey University Executive Education (Advisory Board Member) University of Auckland Māori Alumni (Trustee and Chair of Executive Committee) Sarcoma Foundation NZ (Board member) Child Cancer Foundation (Board member) Ronald McDonald House (Board member) 		

Month	Shareholder Accountability	Operations & Business Planning	Strategy and Business Focus	Board and Committee Dates
Jul-24	 SOI FY 25 TAU End of Year Financial Reporting Packs Q4 Risk Report to Council 	CEO Report H&S Report	 Three Year Plan Integrated Cultural Organisations 	 Risk and Finance Committee – 17 July Board Meeting – 31 July
Aug-24	 Q4 Performance Report TAUL and TAUT Annual Report Financial reporting for the year ended 30 June 2024 Climate Related Disclosures 	CEO Report H&S Report	Board Workshop: Western Springs Precinct	 Capital Projects Committee – 14 August Māori Engagement Committee – 15 August Risk and Finance Committee – 21 August (FY24 Statements) Board Meeting – 27 August
Sep-24		CEO Report H&S Report		
Oct-24	 Public Board meeting - performance against SOI targets for Year Ended 30 June 2024 Q1 Performance Report 	CEO Report H&S Report	Workshop: Duplication of Activity with Council Group	 Capital Projects Committee – 15 Oct Remuneration Committee – 17 Oct Board Meeting – 30 Oct (Public Board Meeting)
Nov-24	Q1 Risk Report to Council	CEO Report H&S Report	Board Workshop: National Visitor Levy	 Risk and Finance Committee – 13 Nov Māori Engagement Committee – 21 Nov
Dec-24		CEO Report H&S Report		Board Meeting – 3 Dec

	3			July 2024		
Month	Shareholder Accountability	Operations & Business Planning	Strategy and Business Focus	Board and Committee Dates		
Jan-25 Feb-25	 Letter of Expectation Financial reporting for the ½ Year ended 31 December 2024 Q2 Risk Report Q2 Performance Report 	CEO Report H&S Report CEO Report	Board Strategy Session	Remuneration Committee – TBC Risk and Finance Committee – TBC (½Y Accounts) Board Meeting – TBC (½Y Acts) Māori Engagement Committee – TBC		
Mar-25	 2025 – 27 Statement of Intent Amendments Draft 2025 -2028 Statement of Intent 	H&S ReportCEO ReportH&S Report	Board Workshop: New Zealand Maritime Museum Masterplan	 Capital Projects Committee – TBC Board Meeting – TBC Risk and Finance Committee – TBC Capital Projects Committee – TBC Board Meeting – TBC 		
Apr-25	 Q3 Risk Report to Council Q3 Performance Report 	 CEO Report H&S Report Board Evaluation (biennial – next due: 2026) 	Board Workshop: Auckland Art Gallery Toi o Tāmaki Strategy	Capital Projects Committee – TBC Board Meeting – TBC		
May-25		 CEO Report H&S Report Annual insurance renewal Auditor engagement and fees 	Board Workshop: TBC	 Risk and Finance Committee – TBC Māori Engagement Committee – TBC Board Meeting – TBC 		
Jun-25	Public Board meeting - shareholder feedback on SOI	CEO Report H&S Report	Board Workshop: TBC	 Remuneration Committee – TBC Capital Projects Committee – TBC Board Meeting – TBC (Public Board Meeting) 		



Chief Executive Report

Report to the Board of Tātaki Auckland Unlimited - 31 July 2024

1. Introduction

- The Expression of Interest process for potential investment in the development of Western Springs Stadium is underway with a closure date of 19 July, from when evaluation will commence. Tātaki Auckland Unlimited (TAU) continues to work with a structured communications plan to ensure that it manages any heightened sensitivity around stadium investment choices.
- A fully executed agreement has been entered into with SailGP for the Season 5 event taking place on 18 and 19 January 2025. The SailGP Season 5 Global Announcement took place on 9 July and the confirmation of Auckland as one of the Host Cities was positively received locally and globally. It is unofficially being touted to be the largest ever SailGP event globally from an attendance and local interest perspective.

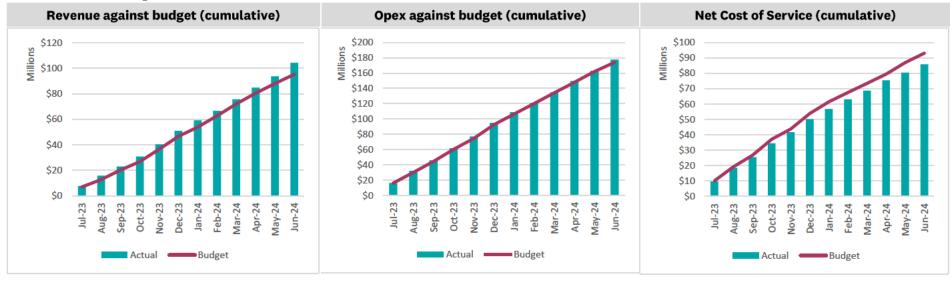
 S7(2)(f)(i),(h),(i) LGOIMA 1987
- World Choir Games opened in Auckland on 10 July and closed on 20 July, with 11,000 participants from around the world. The presence of the global performance groups greatly enhanced the atmosphere in the city with performances taking place across the city at venues including Spark Arena Aotea Centre St Mathews in the City and Auckland Zoo.



On 13 August, TAU will have a second 'deep dive' session of the year with the council CCO Direction and Oversight Committee. It is proposed that TAU will provide the
committee with a briefing on Q4 highlights and the current state of the Auckland visitor economy, followed by an on site tour of the Auckland Art Gallery Heritage
Restoration Project.



2. Finance update



Revenue was favourable by 10% at the end of June

Opex was 2% over at the end of June

Net cost of service was favourable by 8% at the end of June



3. Strategic Plan implementation

Experiences and Events

Performing Arts

- June was a fantastic month for youth and school performances across multiple disciplines. Performances include The Big Sing (Town Hall), Showquest (Kiri Te Kanawa Theatre), Encore (Bruce Mason Theatre), National Youth Theatre (Kiri Te Kanawa), total 15 performances, 12,262 sold tickets, 3815 children performers, 5942 schools attendance number.
- Successful commercial month with key events, Dawn French, (Civic Theatre), 4 performances, Shapeshifter (Town Hall), 1 sold out performance annual Pink Flovd Experience concert (Bruce Mason Theatre), 2 performances, NZ Hair & Beauty Expo 2024, (Viaduct Events Centre), 2 event days,

S7(2)(f)(i),(h) LGOIMA 1987

- Announced two musicals landing in 2024, Elvis the Musical, (Civic Theatre), October, 20 performances; Lord of the Rings the musical (Civic Theatre), November into early December, 40 performances
- TOLU Pacific Dance Festival 2024 (Kiri Te Kanawa Theatre). In a partnership with Pacific Dance New Zealand and NZTrio. Auckland Live supported a two show only showcase of Pacific music and dance. he work showcased music drawn from Samoa, Tonga, Cook Islands, Tahiti, Hawai'i and Aotearoa that was arranged specifically for the NZTrio and accompanied by dancers from Pacific Dance New Zealand.

Major Events

- A revised TAU Major Event Strategy will form part of Destination Auckland 2025-2035 work.
- A degree of alignment with central government strategy will ensure optimisation of the Major Event portfolio. SailGP contract fully executed and on water and on-land
- locations for event confirmed, with detailed planning for event underway. TAU has contracted a dedicated SailGP will retain close oversight of planning and Project Lead. delivery to ensure seamless delivery. As the first event delivered at Wynyard Point, partnership with landowners to ensure full collaboration will be key to the event's success.
- Development of the Gay Games 2030 Bid Book and Video is progressing as planned for submission by 1 August, and with projected benefits including 106,000 bed nights and a \$21m GDP impact, positioning Auckland strongly for hosting rights.
- Moana Auckland 2025 is progressing with draft programme and event activity identified. Internal and external scope of work programme in development. Dates for festival to be confirmed by end of July and communicated internally.

S7(2)(f)(i),(h),(i) LGOIMA 1987

BNZ Diwali Festival is the next TAU-owned event to be delivered (in October) and planning is on track.

Auckland Conventions & Business Events

Auckland Conventions Venues and Events (ACVE)

- ACVE delivered
- The team contracted 22 future events with a value of \$170,802 (venue hire value). Tough economic climate impacting business events. Notable contracted events were Of of the events and the contracted events,

of the revenue were for VEC; of events and of the revenue for Auckland Zoo.

- ACVE secured with a net revenue value o
- NZICC Impact report key client and supplier meetings held. Meetings with ACB and hotels,

final report pending. **Auckland Convention Bureau (ACB)**

Notable bid submitted:

with total

impact estimated at \$4.89m and 1,800 attendees. Notable business events secured: FOSS4G via OSGeo in 2025, with total impact estimated at \$1.36m and 615 total attendees.

There are 89 future business events confirmed for Auckland (to 2029) as a result of ACB's support with an estimated future economic value of \$77.3m.

City Wide Events Calendar timelines

• City Wide Events Calendar core team established to direct the implementation of the calendar to internal and external stakeholders

S7(2)(f)(i),(h),(i) LGOIMA 1987



KPI RESULTS

Ticketed attendance Performing Arts (cumulative)



NPS for TAU audiences and participants Performing Arts



Number of Performing Arts events





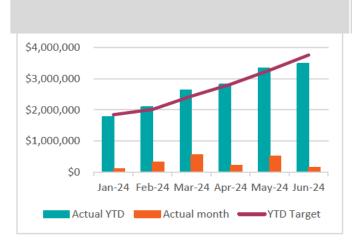


Ticketed attendance was below target at the end of June, at 593k

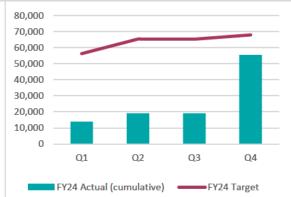
Performing Arts' NPS score year to date is tracking **above**target at 45.6 YTD

The number of Performing Arts events (758) was **above target** of 476 at the end of June

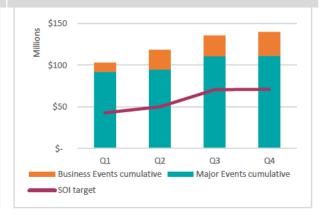
Performing Arts Financial YTD EBITDA



No. of children participating in educational experiences at Performing Arts (cumulative)



Contribution to regional GDP from major & business events



Performing Arts YTD financial EBITDA was **below target** - \$3.48m at the end of June, against a target of \$3.76m. Includes Director Performing Arts, Performing Arts and Presenter Services sub-units.

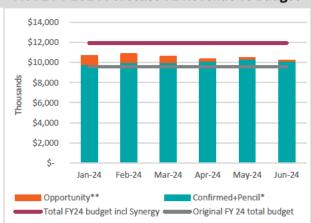
Performing Arts **has not achieved** its year-end target. **Note:** results have been revised downwards from those previously reported following a year-end review of all results.

YTD SOI **target has been met**. The main contributor to the 23/24 FY results was the FIFA WWC 2023, which contributed more than \$87m to regional GDP.





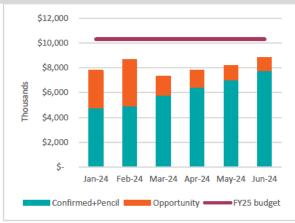
ACVE FY 2024 Forecast YE Revenue vs Budget



At \$10.15m, confirmed events are tracking –15% on the FY24 budget. VEC comprises 42% of revenues and Aotea 30%.

*Confirmed category includes confirmed events and 1st Pencil events - 1st in line and may proceed to contract if desired **Opportunity status is a sales enquiry or a lead (no booking space is held)

ACVE FY 2025 Forecast YE Revenue vs Budget



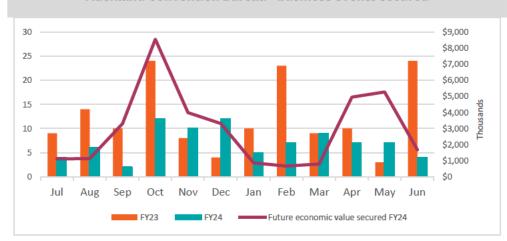
ACVE FY25 budgeted venue revenue is \$10.3m. Based on current bookings, \$7.78m of this revenue is confirmed, 76% of YE Budget. A further \$1.02m of opportunities is in the pipeline.

ACVE Number of events (cumulative)



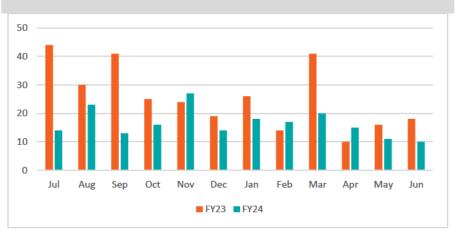
The number of ACVE events was slightly below target at the end of June at 354 events (target 362)

Auckland Convention Bureau - business events secured



ACB helped to secure **4 new business events** for Auckland in **June** with an estimated **\$1.7m** of future economic benefit to the region. Three events are for 2024, and one is due to be held in 2025.

Auckland Convention Bureau - new opportunities supported



In June, ACB generated or assisted with **10 new business events opportunities** for Auckland with dates through to 2028 and an estimated economic value of **\$6.8m** if all were to be secured.



Facilities

Auckland Zoo

- YTD visitation was 857,635, 50K ahead of target and the highest visitation on record June visitation benefited from good weather across both holiday weekends and was 16.5% ahead of target at 70,195
 13K higher than the previous highest for June.
- June revenue from all sources was \$1.25m, 20.4% ahead of budget and YTD \$14.2m,
 9.8% ahead of budget.
- The Zoo celebrated National Volunteer Week Auckland Zoo volunteers clocked up 28,748 volunteer hours in the last year (approx. 2400 hours per month)
- With funding from the Auckland Zoo Charitable Trust, the Zoo has re established the Australasian hub of the IUCN SSC Conservation Planning Specialist Group (CPSG). This will provide a fantastic new resource for multi stakeholder planning and implementation of crucial conservation initiatives here in Aotearoa and further afield.
- An experienced bird keeper was seconded to SOPManu (French Polynesian
 Ornithological Society) for the whole month to care for Fatu Hiva monarch and
 warblers raised in human care in the ground-breaking project on Fatu Hiva. This is
 without doubt, one of the most challenging and eleventh hour rescue initiatives for
 one of the world's most endangered birds (~20 monarchs in existence).
- The conservation learning team connected more than 4500 rangitahi in May. This
 included 863 who benefited from one of the online learning sessions.
- Along with design workshops for Masterplan Stage 3, a number of smaller capital
 projects commenced in June, including good progress on the Perimeter Hardening
 Project along Old Mill Road, the stonewall base has proven to be an effective
 methodology to address the steep and uneven grade.

NZ Maritime Museum

- Work has begun on the upcoming Shackleton exhibition in partnership with Antarctic Heritage Trust. This will be the first exhibition produced in the temporary staffing structure managing NZMM's broader gallery renewal project.
- The gallery renewal project team accepted the ideation document produced by Workshop E outlining headline content and phasing. Work has begun with CapEx team to create formal documentation and cost proposals for the first stage
- The collection storage move is nearing completion, with remedial work to be undertaken before collection move begins in earnest. This will be preceded by a blessing to the new space offered by Ngāti Whātua o Orākei.
- Conversations have advanced with the Australian National Maritime Museum over two
 points of partnership the potential for NZMM to send its first touring exhibitions
 Always Song in the Water, and the Hobart Wooden Boats Festival.

Auckland Art Gallery Toi o Tāmaki

- Visitation Grand Total for FY24 was 507,507 which was a +21% increase on 420k target, averaging just under 1.4k daily visits across 365 days. Retail had a strong finish to the year tracking 4.66% above target which was an achievement given two exhibitions (Modern Women and Walters Prize 2024) were moved from FY24 to FY25 year. Membership sales for June were up +12% against target and tracking well to make overall target. Due to Guo Pei Fashion Fantasy Ball and well performing lectures series Members events surpassed target by +125% for FY24.
- Matariki Ahunga Nui programming (28 June) made up 2225 visitors of the grand total through food trucks, Matariki inspired crafts and performance: kapa haka, spoken word poets, Majic Paora, and impending performance by renowned choreographer and dancer Taane Mete (13-14 July). This was the third year of Matariki celebrations at the Gallery and highest day of visitation since Guo Pei exhibition closed. Matariki inspired Whanau drop-ins continue to attract strong weekend attendance supported by free Matariki hemed tamariki Kids and Whanau guide. Director and Gallery staff attended Umu Kohukohu Whetū dawn ceremony at Takaparawhau by Ngāti Whātua at Ōrākei Marae.
- Pacific Dance NZ's 2024 Festival collaboration included hosting Open Rehearsals
 of TOLU, providing a behind the scenes look at dance performances and a ei katu
 making workshop with Aunty Kura Taruia with a curated playlist of dance
 performances from across Aotearoa in the form of DanceOnScreen.
- Taimoana | Coastlines: Art in Aotearoa exhibition latest instalment opened (15 June) featuring recently acquired William Strutt painting believed to be the earliest oil painting of a haka. This was accompanied by very positive national press coverage led by the Gallery and TAU comms team.
- TAU Māori Outcomes rōpū supported Curatorial through the Senior Curator Māori
 Art and Curator Pacific Art travelling to Hawai'i to participate in and represent
 TAU/Gallery at FestPAC and Hawai'i Contemporary, two major international sector
 events for Pacific arts.
- Two new high-school student exhibitions under preparation at the Gallery to showcase their work in *Beyond The Walls: Art as a Community Catalyst* and the *Pat Hanly Creativity Project*. These will be exhibited in Lower Ground Foyer.
- Delivery of a Curatorial Writing bootcamp for University of Auckland is being led
 by the Learning team with the Publishing, Library and Curatorial teams as part of a
 20 week collaborative Art Writing and Curatorial Practice paper.
- Artist Zarahn Tüwharetoa Southon led a sold-out ticketed event for Adult Learning Portrait Painting Workshop (22 23 June), with positive feedback.
- Kia Whakahou, Kia Whakaora Heritage Project PHASE 1 is nearing completion with the scaffolding on Wellesley St East side of building due to come down (18 July 2



 Director of NZMM, Vincent Lipanovich, appointed Vice President of the Intl. Congress of Maritime Museums, which he has been a trustee of since 2019 August 2024) now that the remediation work has been successfully completed. Hoardings will remain in place as part of construction site requirements.

Auckland Stadiums

- June provided a strong finish to FY24 with Stadiums venues hosting 112.5 event days
 with a total of 61,298 attendees. Across FY24 its venues hosted a total of 776,164
 attendees, including 526,493 attendees at ticketed events. 86% of the ticketed
 attendees related to events at Go Media Stadium.
- Project management firm Pragmatix appointed to lead next stage of master planning work at Go Media Stadium.

S7(2)(f)(i),(h),(i) LGOIMA 1987

- Auckland FC commenced operating out of North Harbour Stadium in the first week of July. While construction of gym facility is on hold, pending building consent, training commenced on Oval fields and a temporary arrangement to use Moana Pasifika's gym facilities on Level 3 has been entered
- Stadium management approved a trial for upcoming NPC season whereby North
 Harbour Rugby will deliver their own food and beverage operation for fixtures. The
 results of the trial will help inform future options for smaller events.

S7(2)(f)(i),(h),(i) LGOIMA 1987 Go Media's renewal of naming rights relationship at Mt Smart for at least four more years was announced on 10 July Following Go Media speaking publicly of its intention to deliver a second replay screen at Go Media Stadium, planning is being prioritised to realise the delivery of this project as quickly as possible.

Aotea Arts Quarter

A cross TAU group is now in place to focus on the Aotea Arts Quarter with the opening
of the City Rail Link station, due in 2026. The TAU group is led by Director Economic
Development, and the Director Performing Arts

Film Studios

Integrating Auckland's cultural institutions

S7(2)(f)(i),(h),(i) LGOIMA 1987

- Council is leading work to consider potential changes to the legislation for Auckland War Memorial Museum (AWMM), MOTAT and the Auckland Regional Amenities Funding Board.
- A political working group led by Deputy Mayor Simpson has been convened to consider potential legislative change options, working in collaboration with MOTAT and AWMM.
- There has been a meeting between representatives of TAU, including the Board Chair, and the MOTAT Board, to discuss potential further collaboration and desired outcomes from the PWG process
- In July, there are scheduled two further PWG meetings—one with TAU Board representatives to discuss TAUs position, and a final one at which a draft recommendation to governing body will be decided.

Western Springs Precinct

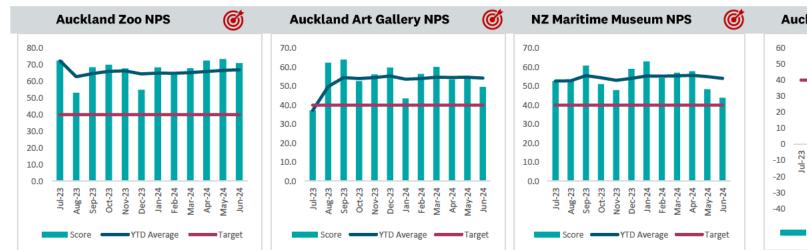
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S7(2)(f)(i),(h),(i) LGOIMA 1987

Single Operator Stadiums Auckland (SOSA)

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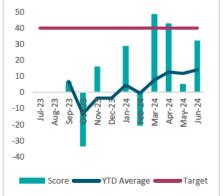
KPI RESULTS Ø 6 Auckland Zoo ticketed Auckland Art Gallery ticketed 6 **NZ Maritime Museum ticketed Auckland Stadiums ticketed** attendance (cumulative) attendance (cumulative) attendance (cumulative) attendance (cumulative) 900,000 90,000 120,000 600,000 800,000 80,000 100,000 500,000 700,000 70,000 400.000 600,000 60,000 80,000 500,000 50,000 300,000 60,000 40,000 400,000 200,000 300,000 30,000 40,000 20,000 200,000 100,000 20,000 100,000 10.000 Oct-23 ■ Ticketed attendance Ticketed attendance Ticketed Attendance ■ Ticketed attendance The Museum's ticketed attendance is above Auckland Stadiums' ticketed attendance is The Zoo's ticketed attendance is **ahead of target** The Gallery's ticketed attendance is above at 851.5k YTD target at 84.9k YTD target at 103.3k YTD ahead of target at 526.5k YTD **6** 6 Ø **Auckland Art Gallery NPS NZ Maritime Museum NPS Auckland Zoo NPS Auckland Stadiums NPS**



The Zoo's YTD NPS is tracking **ahead of target** at 67.0

The Gallery's YTD NPS is tracking **above target** at 54.2

The Museum's YTD NPS is tracking **above** target at 54.1



Auckland Stadiums' YTD NPS score is tracking **below target** at 14.0.



No. of children participating in educational experiences at Auckland Zoo (cumulative)



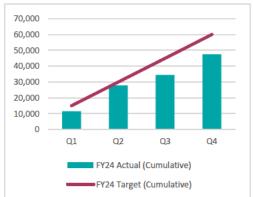
No. of children participating in educational experiences at Auckland Art Gallery (cumulative)



No. of children participating in educational experiences at NZ Maritime Museum (cumulative)



No. of children participating in educational experiences at Auckland Stadiums (cumulative)

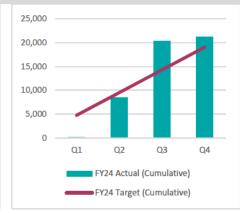


9,000 8,000 7,000 6,000 5,000 4,000 3,000 2,000 1,000 0 Q1 Q2 Q3 Q4 FY24 Actual (Cumulative) ►FY24 Target (Cumulative)

8,000
7,000
6,000
5,000
4,000
3,000
2,000
1,000
0
Q1
Q2
Q3
Q4

FY24 Actual (Cumulative)

FY24 Target (Cumulative)



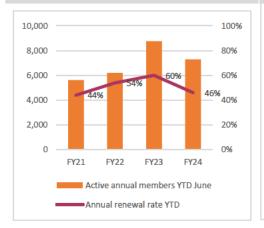
YTD Q4 results for the Zoo were below target

YTD Q4 results for the Gallery were **below** target

YTD Q4 results for the Museum were **below** target

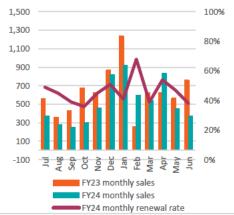
YTD Q4 results for Auckland Stadiums were above target

Annual Auckland Art Gallery membership



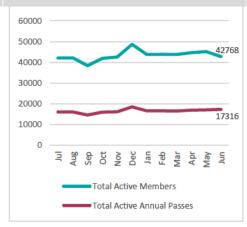
The Gallery's YTD average renewal rate is 46% and there are 7279 active members at month end.

Monthly Auckland Art Gallery membership



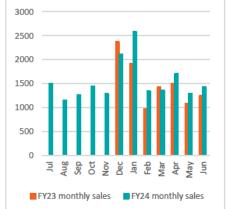
Monthly renewal rate was 38% in June and 375 memberships were sold.

Annual Auckland Zoo membership



At the end of June, the Zoo had 17,316 active passes and 42,768 active members

Monthly Auckland Zoo membership



1429 Zoo memberships were sold in June, slightly more than in June last year (1245).



Economic Development

Visitor Economy

 Destination Auckland Partnership Programme (DPP) - The FY25 Programme has 97 companies registered.

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DPP industry event held on 12 June in conjunction with Hospitality New Zealand saw more than 180 industry attendees.

Tourism Media (DPP) Harpers Bazar Famil content generated 2.7m reach and featured 9 DPP partners.

Cruise - the first winter cruise ship Pacific Explorer arrived on 8 July. Protestors from Climate Liberation Group assembled on Queens Wharf and are likely to protest at each ship arrival. The team is working with key parties to ensure the safe y of passengers and general public. 44,000 cruise ship passengers are due to arrive this winter.

Trade marketing Staff attended Kiwi Link India 10 12 July and trained 150+ agents and partners

Māori Tourism Emmy® Award winning travel show *Bare Feet with Mickela Mallozzi* filmed two episodes in Auckland, showcasing Māori culture and Matariki, with April 2025 live date across PBS stations (North America). Leverage included Mickela appearing on TVNZ Breakfast show. This project was instigated at the first North American Roadshow in New York 2022.

Economic Transformation activity

- Auckland Economic Monitor Launched on 29 July, with aggregates of key data
 on Auckland's economy and its performance since 2019. This was delivered with
 the support of PwC and the council's Chief Economist unit. This will be socialised
 in August and September, alongside year 2 of the State of the City: Benchmarking
 āmaki Makaurau report.
- Pacific Skills shift and Project Ikuna The Pacific Partnerships team presented to Minister Melissa Lee on the success of Project Ikuna on 12 July. Conversations are ongoing with MBIE about funding of a further phase of the project, with decisions to be made in August.
- City Centre and Port Working towards a launch of a City Centre Prospectus in and supporting Eke Panuku in codesign work around the release of the central wharves back to council
- Economic intelligence Ongoing support of ropu wide projects including the GridAKL Economic Impact assessment; Te Puna Creative Innovation Quarter; Business Events research and Screen Economic Impact work.

Screen & Creative

- Te Puna Creative Innovation Quarter Sublease signed for Whoa! Studios and capital fitout plans underway.

 osted Labour caucus members at their request.
- Big Screen Working Group established
- Auckland Screen Taskforce hosted Minister Goldsmith (June 11) to visit South Pacific Pictures (Shortland Street), Auckland Film Studios and Department of Post.

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 Screen Auckland cited as a Best Practice Agency a report for Association of Film Commissions International (AFCI) (out of 360 film offices in 40 countries) by global screen consultancy Olsberg SPI.

Tech & Innovation

- Startup Aotearoa programme (funded by Callaghan Innovation) continues to support entrepreneurship in June with 49 x founders engaged with GridAKL Advisors. NPS score of 89 overall.
- Industry focussed capability programme delivered GridAKL Bootstrappers breakfast, GridAKL Get Market Ready, GridAKL Legal Advisory session, Auckland Aerospace 'design humanities future' hackathon and Future Wynyard 2050 hackathon
- Funding secured via Auckland Council Ngã Matarae Māori Outcomes fund to support growth of Te Ngahere/GridMNK and Reserve entrepreneurship hubs (and Te Puna Creative Innovation Quarter) across FY25 FY27
- Ngahere Communities moved **GridMNK hub into new larger premises at 57 Cavendish Dr, Manukau** expanding the entrepreneurship offering the south.
- The GridAKL Innovation Network continues to grow with 129 companies/901 individuals at GridAKL 17 companies/52 individuals at Click Studios, 7 companies/41 individuals at GridMNK.



Investment and International

- TAU presented to a significant Business France-led delegation of cleantech companies. The visit showcased Climate Connect Aotearoa and outlined TAU's role in business attraction. Individual follow up meetings have been held with several of the companies as a result.
- Aventuur the developers of the Auckland Surf Park in Dairy Flat announced that the resource consent has been granted for its planned surf park at a media event which the Mayor attended. Works will commence in October 2024 with completion expected by early 2027 This initiative is expected to boost local employment and tourism with more than 400 jobs created during construction and 120 positions once operational contributing an estimated \$600m to the economy over its lifetime The cost of the park is \$100m and it will be privately funded. In addition, Spark is developing a data centre on site that will heat the surf lagoon, which is a world first.

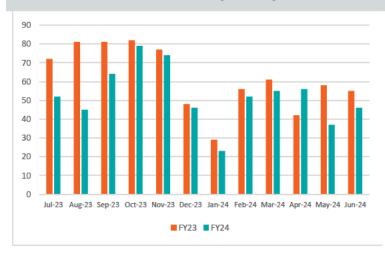
Te Tāruke-ā-Tāwhiri: Auckland's Climate Plan (Economy Priority)

Action E2: Climate Connect Aotearoa (CCA)

- Delivery of the inaugural Mātauranga Māori & Climate Innovation Hui, with 115
 people in attendance. Post hui content development for He Kete Mātauranga and
 collation of survey feedback.
- Delivered 'Future Wynyard 2050' in partnership with Datacom, IBM, CCA and GridAKL. Build up to the two-day hackathon event included a virtual launch event, training sessions and a live pitch webinar. The winning team presented an investor platform to promote solar panel placement on multi tenanted buildings returning power sales to investors, the platform, and building owners.
- Counties Energy has confirmed it will install the panels with 100 per cent of energy to be used for the energy sharing pilot. Phase 1 of Community Battery research has been received.
- SME Adaptation Platform deliverables with external consultant finalised. Video content under development.
- CCA has now reached 3k followers on LinkedIn. As of June 2024, ClimateLink has attracted an average of 1091 views from 400 users each month since launch.

KPI RESULTS

Screen permits processed



Impact from the US writers' and actors' strike was clear in the decrease in permits year on year in the first months of FY24 More recently, the numbers of permits processed has returned to similar monthly levels, year on year although activity in June was down on last year.

Attributable value of private sector investment secured





The KPI is **above target** with \$352m private sector investment secured



Brand and Reputation

Visitor

- Newscorp (AU) partnership ended 30 June with article page views (40k) above goal and dwell time (3.58m) above benchmark
- Qantas Travel Insider (AU) <u>article</u> in market with EDM content / digital display assets to drive traffic.
- Domestic digital burst ended 23 June driving autumn/ winter consideration via 71,000 webs clicks.
- Creative development and media planning of 2+2 = 2
 Easy AKL+ROT consumer campaign progressed.
- Emmy® Award winning US TV show Barefeet filmed 2 episodes over Matariki, showcasing Māori culture. On air on PBS, April 2025. Domestic coverage of visit and TAU support on TVNZ Breakfast show.
 - Harper's Bazaar TAU famil content generated:
 How to spend a luxe long weekend in Auckland
 2.7m reach, features 9 DPP partners
 - Proactively newsjacked Piha Beach being crowned the best beach in the world by <u>Big 7 Travel</u> resulting in 3 pieces of coverage.

Auckland brand and reputation

• 'Happiness is..." sentiment campaign launched to Aucklanders and fly/drive via billboards, video on demand, TVNZ, TV3, cinema, Meta, TikTok with sentiment, reach and awareness goals. aucklandnz.com/happy live with weekly release of 'Happy Guides'. Newsroom and RNZ media.

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Events

- Winter campaign, integrated with 'Happiness is..."
 campaign live from 1 July across social, creator
 content and Denizen channels; media release Find
 your Happy in winter with positive media pick up
 including Stuff.
- Marcoms support delivered for drone show and David Nyika Road to the Title.
- Media releases and PR activity for Winetopia, All Blacks games, Elvis and LOTR musicals
- Wrap-around marketing support for MEETINGS 2024
 inc. sales activity on LinkedIn, animatronics activation
 in partnership with Wēta Workshop Unleashed, edible
 art activation and Knowledge Hub video.
- Supported the marketing of 45 event campaigns including World Choir Games and three Auckland Live marketing campaigns.
- Ticketmaster paid social media for AL events; re targeting abandoned cart. Conversion \$1000 spent with \$76,534.84 ROI.
- ACVE spaces for end-of-year functions advertised across 30 inner city business buildings

Economic development

- Auckland Economic Monitor PwC/ TAU report and microsite designed and developed by PwC. Release 29 July
- Invest and International 1 April 30 June results.
 Spent: \$6,638.68, Reach: 310,34, Engagements: 10,507
 Clicks to landing page 3532 Gained 1128 followers
- City Centre Proposition is in review, drone footage taken and video content being sourced. Soft Launch 19 August
- Climate Connect Aotearoa He Kete Mātauranga Hui shared on Ako & Tākina
- Energy Sharing Knowledge Hub article published
- New CCA marketing dashboard created.

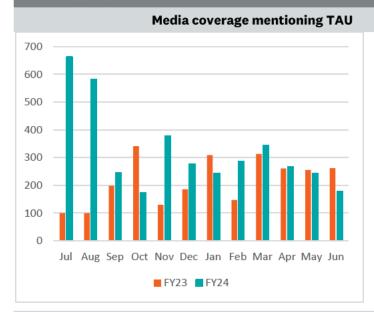
Cultural Organisations

- Walters Prize and Aotearoa Contemporary campaign 1 Jul 20 Oct across multiple channels in Auckland/NZ. Mediaworks secured as partner. Organic media secured 55 mentions of these and the William Strutt painting acquisition.
- Zoo's Connect with Papatūānuku campaign live until Aug to drive engagement for Matariki/July.
- Maritime campaign targeting Active Silvers live via radio, digital screens, Meta and OOH.
- Strong digital ad performance for Sentinel with +120% page views attributed to P-Max ads, plus exposure on Discover Auckland and listing sites.
- Auckland Stadiums ad campaigns helped drive 2x highest grossing matchdays ever at Lilyworld Bar with cumulative income of \$40k+.
- Zoo achieved 247 pieces of media coverage or mentions including preparing Burma the elephant for move and continued coverage of retiring zookeeper Christine Tintinger.

Discover Auckland platform

- Launched Auckland Sentiment campaign 'happy guide to Auckland' microsite for user engagement.
- Planning Auckland Pass Workshop to assess operational feasibility.
- Exploring AI to enhance experience and personalisation development.
- Developing Salesforce data integration expected completion end of July.

KPI RESULTS



A 30% decrease

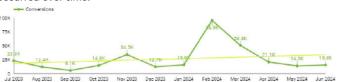
compared to May: NB This data only includes print coverage. TAU is transitioning to a new ACG media monitoring provider and data for TV & radio is currently unavailable. In addition, some of the decrease reflects TAU's quieter winter event schedule, and the changing media landscape with the loss of key media outlets.

Discover Auckland Platform Performance

Sessions: Interaction of individual user with website within a specified time period e.g. a session initiates when a user opens website and no session is currently active



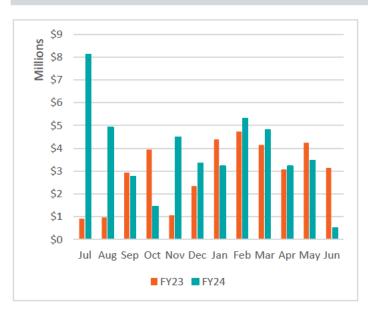
Conversions: The number of referrals/links to 3rd party sites, file downloads, form submissions and Login/Sign up to accounts that have occurred over time.



June sessions decreased by 6% vs May 22%. increase in sessions for June 2024 vs June 2023. Average sessions per month over the last year are 135k.

In June, operator top links were Sea Life Kelly Tarlton's, Weta Workshop, and SkyCity. Top event links were Sentinel Exhibition at NZMM, Matariki Festival 2024 and Matariki Night Markets at SkyCity.

Equivalent Advertising Value (EAV) of TAU media coverage



A 150% decrease from the month before. This reflects the lower number of media mentions achieved in June as well as the exclusion of TV and radio, whose advertising / media rates are valued higher than print and online. Coverage included Wynyard Quarter's broken bridge, speculation about Auckland hosting SailGP, a new wavepark for North Shore and bringing State of Origin to Auckland.

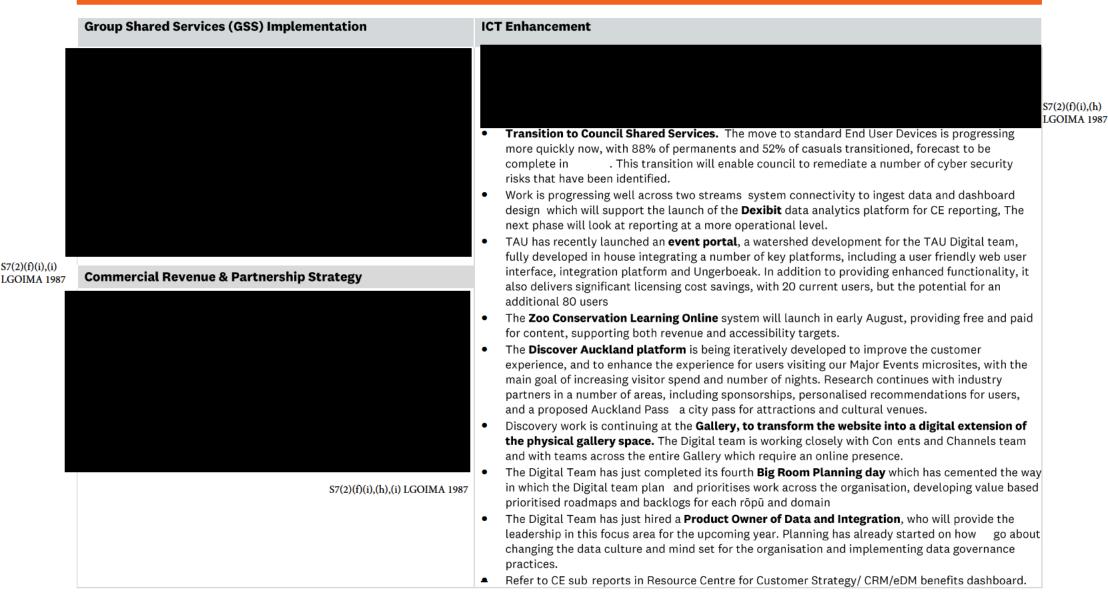
Top Cities - 1 June to 30 June

	City	Country	Total users	Total Users as %	Sessions	Sessions as %
1.	Auckland	New Zealand	55,581	56%	64,233	55%
2.	Christchurch	New Zealand	10,748	11%	12,019	10%
3.	Wellington	New Zealand	6,507	7%	7,172	6%
4.	Sydney	Australia	3,584	4%	4,116	4%
5.	Melbourne	Australia	2,890	3%	3,355	3%
6.	Hamilton	New Zealand	2,414	2%	2,713	2%
7.	Brisbane	Australia	2,022	2%	2,280	2%
8.	Tauranga	New Zealand	1,206	1%	1,336	1%
9.	Whangarei	New Zealand	813	1%	972	1%
10.	Lower Hutt	New Zealand	681	1%	757	1%

Top 10 cities remain same as May. Auckland continues to be the largest % of users of the site. 85% of the Australia users are from Sydney, Melbourne and Brisbane which are the primary target audiences. Top three countries are New Zealand (82%) Australia (10%) and US (2%).



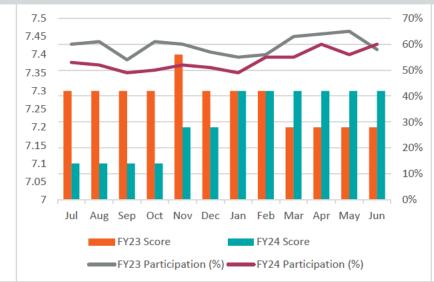
Organisation and Social Enterprise





KPI RESULTS

OfficeVibe engagement score and participation



Participation has increased slightly this month to 60% but the engagement score has remained the same at 7.3 – the highest score since the beginning of the FY.

Cybersecurity posture



No cyber security breaches

% expenses through non-rates revenue



Ø

At 57%, the year-to-date percentage of expenses funded through non-rates revenue was below target of 59% at the end of June.

% of customer complaints resolved within 10 working days





93% of complaints had been resolved within 10 working days to the end of Q4. On target.



Māori Outcomes

Kia ora te Umanga | Māori Business, Tourism and Employment

- Auckland Unitary Plan and Indigenous Filming Protocol Changes for Sites and Places of Significance to Mana Whenua (SPSMW): Early July Mana Whenua authorities received an email summarising outcomes of engagement to date and TAU's understanding of their position. Asked to formally indicate support, support in principle, or oppose planned change to make temporary filming activities on SPSMW within council controlled public places a permitted activity subject to permitted standards. Next step is to seek delegated approval to publicly notify a proposed plan change. Public notification and submissions process scheduled for October 2024.
- Māori Economic Development Strategy and Action Plan (MEDSAP): Draft version awaiting feedback from steering group and internal stakeholders. Final draft aims to be presented to TAU Board by the end of September 2024. The key points to note about the strategy include:
 - MEDSAP is primarily an implementation tool for TAU.
 - There are 10 key moves that promote partnering with Māori by leveraging TAU's capabilities in the experiences and events, taonga and venues, Auckland's reputation and Auckland's prosperity focus areas.
 - The MEDSAP also aims to lay a foundation over the next two years with a view to building a bridge towards the next LTP cycles.
- National Iwi Chairs Forum 1-2 August: TAU is supporting Ngāti Whātua with preparations for this event. It is an opportunity to present an update about the Māori economy in Tāmaki Makaurau and also discuss economic development.
- Māori Economic Hubs: LTP Māori Outcomes Fund funding confirmed in May 2024: \$3.36m investment over three years (FY25 27) in three hubs (new hub in Te Puna Creative Innovation Quarter in Henderson, and existing hubs ReserveTMK in Glen Innes and Te Ngahere in Manukau), along with development and delivery of evaluation and insights. Funding Agreement between TAU and the council drafted and with the steering group for review before approval by CE and the council.
- Te Puna Creative Innovation Quarter: Work underway includes development of Kaupapa Māori operating model; sourcing and engaging delivery partners for five initiatives delivered in first three years. Programmes will commence in Q3 FY24/25. Close partnership with Te Kawerau ā Maki. Work underway on Māori engagement plan that broadens engagement over time to other Mana Whenua and mātāwaka in the west. Hub programme team working with TAU Research and Insights and Māori Outcomes on Kaupapa Māori evaluation approaches, with application across the hubs and potentially more broadly to Kaupapa Māori initiatives and projects. valuation approaches and measures will be built into agreements with delivery partners.
- ReserveTMK and Te Ngahere: Finalising three year investment agreements with existing hub operators.

Kia ora te Ahurea | Māori Identity and Culture

- Showcasing Te Ao Māori: In June, TAU hosted the award winning US Travel show Barefeet with Michela Mallozi and sponsored two episodes featuring Māori culture, dance, song and kai, with a focus on the special significance of Matariki and Māori performing arts. Filmed over six days, the episodes will showcase the new Ngāti Whātua Ōrākei waka, a Umu kohukohu Whetū ceremony, the Waimahara art installation in Myers Park, the Whatua te ao Matariki showcase, Te Kahui o Matariki installation, Haka on Eden Park and a private tour of the All Blacks Experience. During the hosting, Michela Mallozi featured on Breakfast with Jenny May Clarkson, generating positive publicity for TAU and Ngāti Whātua Ōrākei. The episodes will air in 2025 across US platforms and channels, with a special Tāmaki Makaurau screening planned for stakeholders.
- Indigenious Cultural Festival: Works continues to support the development of a
 Māori led cultural festival for Tāmaki Mākaurau. Māori Outcomes and Major Events
 have agreed to draft Terms of Reference to assist Mana Whenua Forum
 representatives in developing a governance structure. TAU is also renegotiating the
 festival development concept proposal to ensure the new governance structure
 will have the opportunity to re examine the brief.



- Tourism/ACB: Throughout June, ACB and Tourism Economy teams hosted several familiari ation tours for the Business Events and Trade sectors, highlighting key Māori tourism businesses such as Te Hana, Te Mahurehure, and Te Wehi Haka (The Haka Experience). Additionally ACB incorporated a cultural storytelling element, featuring Dane Tumahi and Kingi Makoare from Ngāti Whātua Ōrākei, providing a moving introduction to Māori culture.
- Auckland Convention Bureau: ACB partnered with Dane Tumahai (Ngāti Whātua Ōrākei) to create Welcome to Tāmaki Makaurau video for international bid presentation in Milan, Italy. This bid was to host next World Congress on Earthquake Engineering which would attract up to 3500 visitors to Auckland if successful. The video can be viewed here

Contributions towards other strategic priorities of Kia Ora Tāmaki Makaurau Framework

- Whāia te Ao Māori project: Following the pilot programme at Auckland Art Gallery Toi o Tāmaki in 2023, the New Zealand Maritime Museum will be the second ropu to undertake this self reflection into how TAU is serving and meeting its commitments to Māori outcomes in Tāmaki Makaurau. The procurement of a Kaupapa Māori research agency was completed in June; the research phase will commence late July/August; and a final report and set of recommendations is expected at the end of September.
- He Waka Kōtuia Te Tiriti Audit: In June, the council wide Houkura Independent Māori Statutory Board Te Tiriti audit, a process conducted every three years, was completed and the audit report presented to the Joint Governing Board. Conducted by PwC, the audit assesses the council group's performance in giving effect to its legislative obligations, aiming for continuous Māori outcomes improvement. The report noted that while there has been progress since the 2021 audit, further work is needed to ensure what he council delivers, and how, is better informed by the priorities of Mana Whenua and mātāwaka, and also delivers on the benefits and outcomes set by the council. This includes enhancing leadership and accountability for council mahi in this area; strengthening relationships and partnerships with Mana Whenua and mātāwaka; and improving prioritising, evaluation and reporting on the achievement of Māori outcomes and mahi objectives. A copy of the report can be found here
- Cultural Capability Framework: The purpose of this project is to establish a Māori Outcomes cultural capability learning ecosystem that supports, resources and evaluates Māori responsiveness capability and capacity within as a critical enabler for delivering Te Mahere Aronga, 2024-26, our Māori Outcomes Plan. Treaty People ha been engaged to deliver Te Tiriti o Waitangi workshops, with excellent feedback received from participants in the first workshop. Procurement is underway for supplier of online learning modules (foundational focus on allyship and Te Tiriti o Waitangi knowledge and application to mahi), and capability building with TAU Kaupapa Māori specialists.

 The online learning modules are undergoing cybersecurity risk assessment, with the aim of delivery commencing Q2 FY24/25.

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• Auckland Zoo: Introduction to Te Mahere Aronga 2024 2026 workshops were held for key staff across the Zoo, with the aim of staff familiarising themselves with the document, begin planning towards relevant Māori outcomes, and to agreeing on a reporting process. Following the workshops, monthly 'drop in' session were added to everyone's calendar for questions or updates. A Teams channel has also been set up for updates and reporting. Also in June, the Conservation Learning Team took part in two Kaupapa Māori workshops designed to encourage and broaden the team's use of reo Māori and their understanding of the concepts of manaakitanga, kaitiakitanga, whakawhanaungatanga and kotahitanga.



KPI RESULTS

Number of programmes contributing to the visibility and presence of Māori in Tāmaki Makaurau



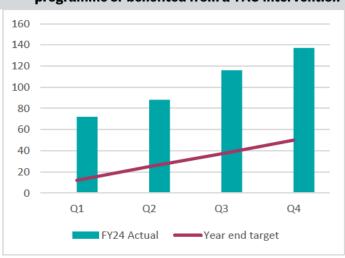
Number of Māori businesses that have been through a TAU programme or benefited from a TAU intervention





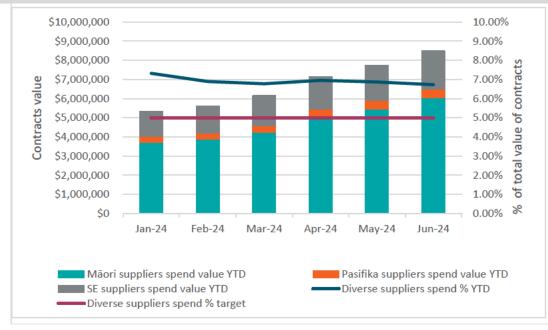
The yearend KPI target has been **achieved**

A paper is available in the Resource Centre that provides further detail on this measure.



The yearend KPI target has been achieved

Percentage of goods and services spend on diverse suppliers (Māori suppliers, Pacific suppliers, Social Enterprise Suppliers)



TAU's diverse suppliers spend % is at 6.73% - above the target of 5%. The majority of the total diverse suppliers spend value was with Māori suppliers at the end of June (71%). Māori and Pacific peoples suppliers are defined as organisations which have at least 50% Māori or Pacific peoples ownership (100% ownership if soleproprietorship/trader). Social enterprises are purpose-driven businesses that trade to deliver positive social. cultural, economic and environmental outcomes.



4. Schedule of Appendices

1. Cybersecurity Dashboard (Monthly)

2. TAU calendar (Monthly)

3. Climate Change & Environment Strategic Plan Dashboard (Bi-monthly)

5. CE sub-reports in Resource Centre

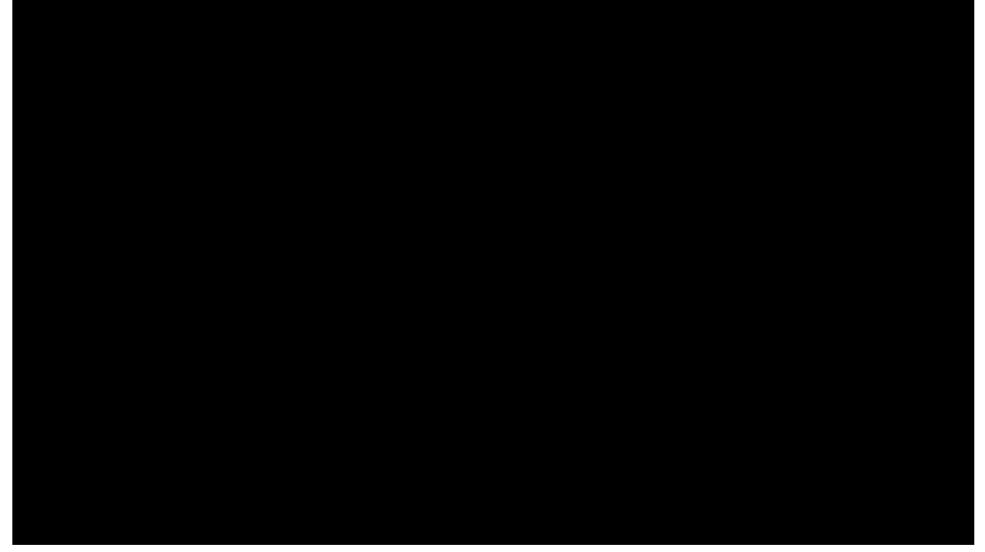
• Finance Report (Monthly)

• Risk Report (Monthly)

• Customer Strategy / CRM / eDM benefits dashboard (Monthly)

Capital Projects Report (Bi-monthly)















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